

Anabasi

the informed way to Corporate Governance

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Digital transformation is nowadays an essential and strategic element in every kind of business. This is the reason why it is increasingly necessary to adopt new **technologies** within business processes. **Sistema Management developed ANABASI: a management software** supporting the Corporate Governance. The **business intelligence** platform allows the Corporate Management to make decisions based on the analysis of current, historical and future data. **ANABASI**, organized in 9 modules, enables users to access to all **important information** in order to succeed in the dynamic world of businesses.

Why does your company need ANABASI?

Managing a company and controlling its performance is not an easy task: **data** can be disordered, scattered and sometimes inconsistent. **ANABASI** will help your business reasoning according to **economic-financial planning and management accounting mechanisms** in order to ensure the **pursuit of economic rationality goals** and the achievement of **competitive advantage** for the business.



Real-time data

Constantly **updated** data thanks to the possibility of **integrating** ANABASI with the **main ERP software** on the market.



Easy to use

Easy to use thanks to the **intuitive and attractive graphical interface** that allows to **customize** the interaction with data.



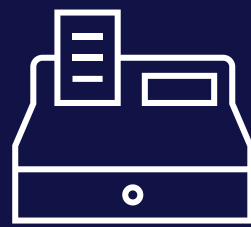
Data security

Access and authentication are made through **OTP code** ensuring high standards of **security** and access monitoring.

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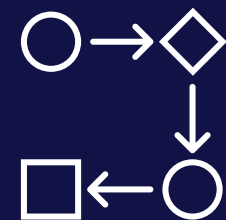


Sales



NEW

Purchases



Production



**Administration
& Finance**



**Business
Crisis**



**Management
Accounting**



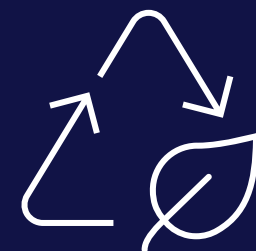
NEW

Logistics



NEW

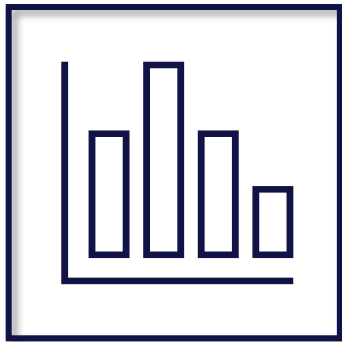
**Human
Resource**



NEW

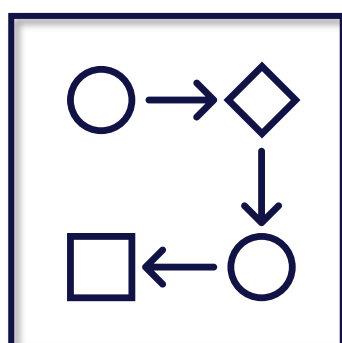
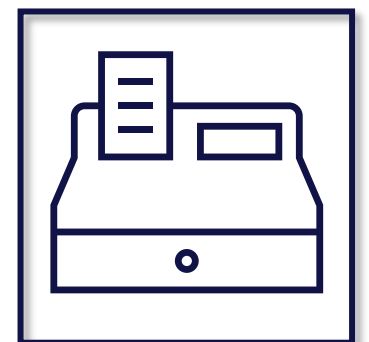
Sustainability

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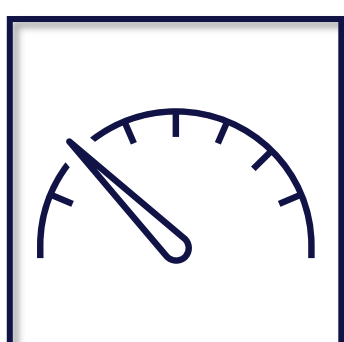
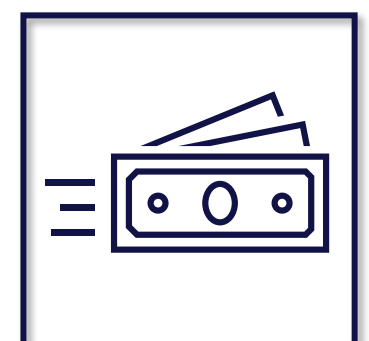
ANABASI SALES is able to analyse in a simple and fast way **the revenues per week/year, per customer, per geographical area and per product/service**; it is able to **monitor the I marginality, the transformation rate of bids into orders and the order management status**. **SALES** has four optional records (**Agents, E-Commerce, Customer Satisfaction and Contracts**) that enable to further measure the relationship between the results obtained and the goals set.

ANABASI PURCHASES enables to analyse in a simple and fast way the **Purchase Orders per week/year, per supplier, per geographical area and per raw materials/service**. **PURCHASES** facilitates the planning, monitoring, analysis and evaluation of operations of the Purchasing function allowing the quick comparison between products/services purchased from different suppliers.



ANABASI PRODUCTION is able to monitor the **raw material consumption and labour hours per product/service, the utilisation rate of production facilities and the production performance per unit**. Moreover, it is able to highlight **raw material waste and plant downtime**. The module is integrated with Industry 4.0. software connected to the line machines. **PRODUCTION** has an optional record (**Production Plan**) that facilitates business planning.

ANABASI ADMINISTRATION AND FINANCE offers management the possibility to **view the financial statement by analysing its performance** (Income Statement and Balance Sheet), to **monitor financial, profitability, financial strenght and productivity ratios**, to **investigate the company's development trends** and to **analyse the ability of the company to meet short-term commitments** through the brakdown of working capital into trade and financial cycle (Cash Flow).



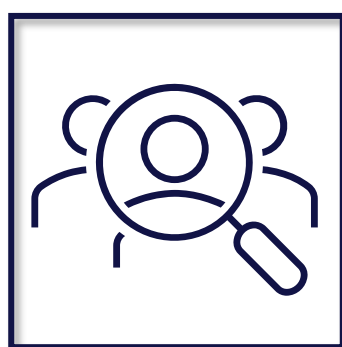
ANABASI BUSINESS CRISIS is a tool able to monitor **warning indicators provided by CNDCEC and by the new Corporate Crisis and Insolvency Code**. The module is able to highlight whether one or more indicators do not meet the thresholds.

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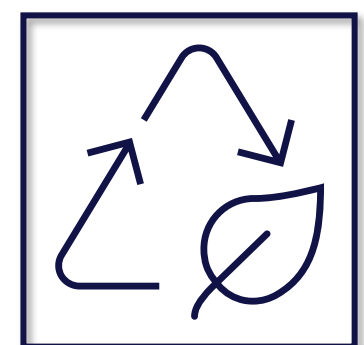
ANABASI MANAGEMENT ACCOUNTING structures a directional control system able to offer an indispensable contribution to the organizational management in terms of economic and executive control. The reporting of **MANAGEMENT ACCOUNTING** shows **the structure of Cost Centres, the composition of costs** (direct and indirect per cost centres); **the margin of contribution of I and II level and the analysis of profitability of contract/product per customer/geographical area/SBA**. The additional record is **Budget**.

ANABASI LOGISTICS enables to monitor the organization of the **entire distribution chain process** (supply chain) managing **costs and time of raw materials entry and exit of finished products in a logic of Just in Time**. The warehouse manager will be able to **identify inefficiencies and opportunities for improvement** of the structure in order to make strategic decisions based on the performance of each operating cycle.



ANABASI HUMAN RESOURCE is able to offer a quick and accurate monitoring of employee labour costs **per week/year, per customer, per product/service and per cost centre**. **HUMAN RESOURCE** has two optional records: **Employee Satisfaction**, that enables to monitor hygienic and motivational factors relevant to employee satisfaction, and **Performance**, that facilitates the definition of KPIs per employee and the simultaneous analysis of the results achieved.

ANABASI SUSTAINABILITY, based on **ESG criteria**, offers an analysis of the **company's environmental, social and economic-governmental impact** through the use of effective **control dashboards**. The control dashboards are defined through a consultancy analysis based on the company and industry characteristics. **SUSTAINABILITY** will allow to communicate periodically to the stakeholders the trend of the main KPIs and to monitor the achievement of goals set in the context of strategic planning.



CHI SIAMO

The team of **Sistema Management** consists of a group of professionals with an established background in management consulting and IT solutions.

Sistema Management offers companies solutions able to facilitate the process of performance evaluating, to lead the decision-making process and to guide and motivate the heads of organizational units towards their goals. In order to pursue these aims, managerial skills blend with computer skills becoming the strong point for the creation of **structured, effective and innovative products**. There are three words that guide our work: **flexibility, speed** and **digitalization**.

Starting from the needs of each individual customer, **Sistema Management** designs and implements directional area applications able to research, process and present the information necessary for the support of corporate governance.

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